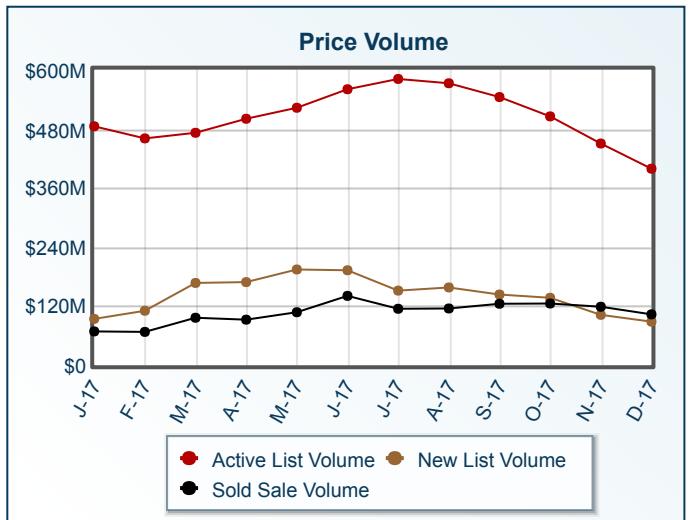
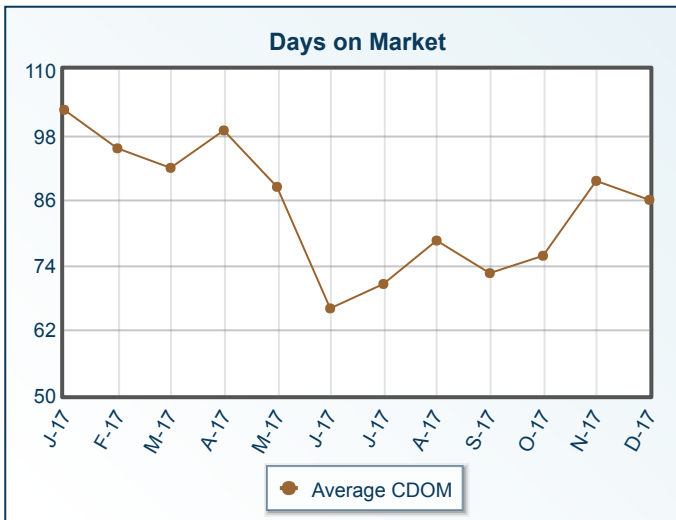
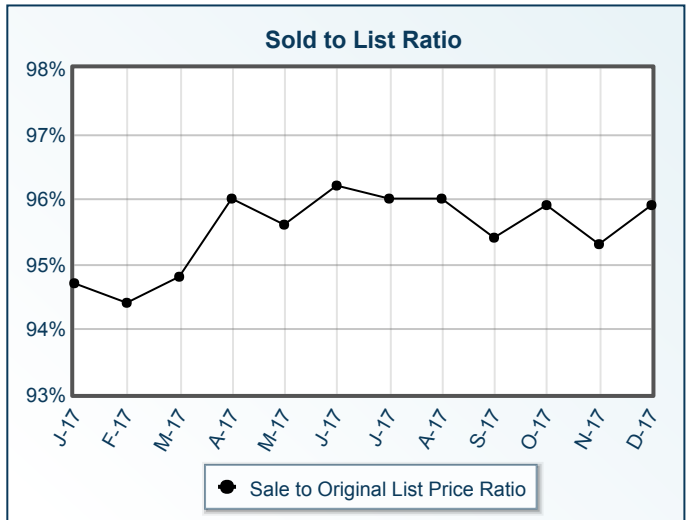
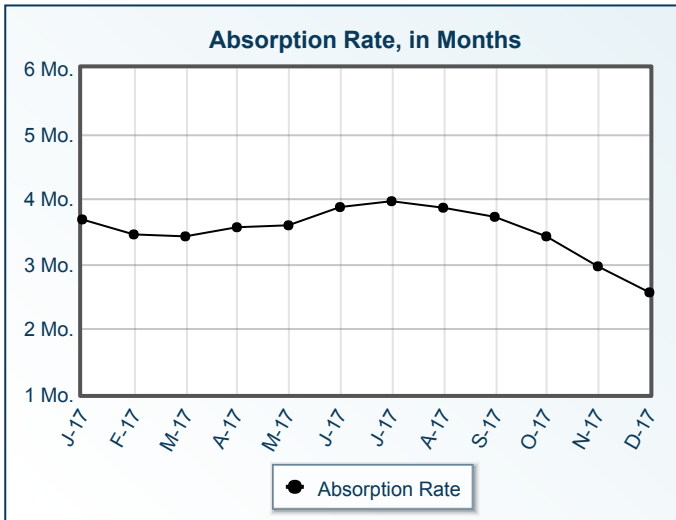
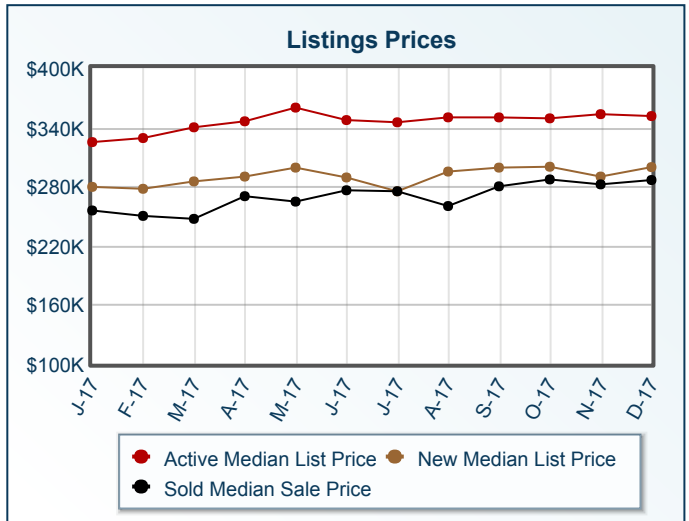
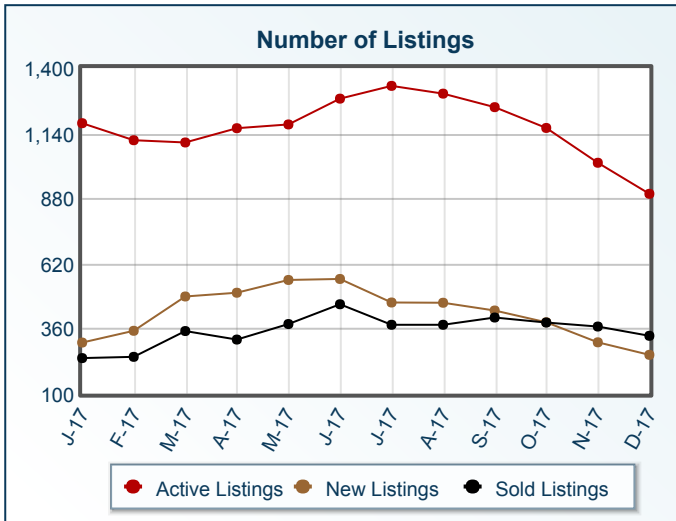


Prescott Area Market Summary

Residential, December 2017 www.PrescottProperties.com



Summary Statistics						
	Dec-17	Dec-16	% Chg	2017 YTD	2016 YTD	% Chg
Absorption Rate	2.56	4.06	-36.95	3.5	4.31	-18.79
Average List Price	\$444,265	\$405,402	9.59	\$351,170	\$328,489	6.90
Median List Price	\$351,318	\$321,895	9.14	\$295,000	\$269,000	9.67
Average Sale Price	\$312,146	\$287,443	8.59	\$301,836	\$272,050	10.95
Median Sale Price	\$286,397	\$261,000	9.73	\$270,000	\$239,900	12.55
Average CDOM	86	99	-13.13	71	76	-6.58
Median CDOM	38	47	-19.15	31	35	-11.43

	Sold Listings						Pending Listings						
	This Month			Year to Date			This Month			Year to Date			
	2017	2016	% Chg	2017	2016	% Chg	2017	2016	% Chg	2017	2016	% Chg	
0-49,999	4	3	33.3	50	57	-12.3	0-49,999	1	2	-50.0	42	48	-12.5
50,000-99,999	11	13	-15.4	194	242	-19.8	50,000-99,999	10	11	-9.1	195	242	-19.4
100,000-149,999	16	31	-48.4	327	393	-16.8	100,000-149,999	21	12	75.0	334	365	-8.5
150,000-199,999	41	44	-6.8	491	642	-23.5	150,000-199,999	32	33	-3.0	490	666	-26.4
200,000-249,999	44	55	-20.0	732	727	0.7	200,000-249,999	41	44	-6.8	703	735	-4.4
250,000-299,999	68	49	38.8	706	560	26.1	250,000-299,999	49	35	40.0	785	576	36.3
300,000-349,999	40	31	29.0	482	350	37.7	300,000-349,999	26	25	4.0	471	363	29.8
350,000-399,999	37	35	5.7	393	279	40.9	350,000-399,999	30	19	57.9	435	297	46.5
400,000-449,999	24	12	100.0	265	190	39.5	400,000-449,999	15	20	-25.0	274	196	39.8
450,000-499,999	16	12	33.3	172	120	43.3	450,000-499,999	12	6	100.0	201	137	46.7
500,000-599,999	13	16	-18.7	188	137	37.2	500,000-599,999	18	7	157.1	207	147	40.8
600,000-699,999	7	5	40.0	108	66	63.6	600,000-699,999	7	6	16.7	113	78	44.9
700,000-799,999	6	4	50.0	59	42	40.5	700,000-799,999	5	3	66.7	60	44	36.4
800,000-899,999	3	3	0.0	37	22	68.2	800,000-899,999	0	1	-100.0	44	23	91.3
900,000-999,999	0	0	0.0	7	10	-30.0	900,000-999,999	0	0	0.0	11	13	-15.4
1,000,000+	1	0	N/A	16	12	33.3	1,000,000+	3	0	N/A	20	12	66.7
Totals	331	313	5.8	4227	3849	9.8	Totals	270	224	20.5	4385	3942	11.2

	Active Listings						New Listings						
	This Month			Year to Date			This Month			Year to Date			
	2017	2016	% Chg	2017	2016	% Chg	2017	2016	% Chg	2017	2016	% Chg	
0-49,999	4	17	-76.5	57	75	-24.0	0-49,999	1	1	0.0	41	59	-30.5
50,000-99,999	40	90	-55.6	284	383	-25.8	50,000-99,999	8	24	-66.7	192	299	-35.8
100,000-149,999	68	110	-38.2	478	544	-12.1	100,000-149,999	19	13	46.2	369	431	-14.4
150,000-199,999	81	110	-26.4	641	887	-27.7	150,000-199,999	24	32	-25.0	541	729	-25.8
200,000-249,999	80	129	-38.0	865	971	-10.9	200,000-249,999	34	35	-2.9	753	829	-9.2
250,000-299,999	79	149	-47.0	959	856	12.0	250,000-299,999	45	36	25.0	824	735	12.1
300,000-349,999	88	105	-16.2	642	576	11.5	300,000-349,999	22	21	4.8	545	470	16.0
350,000-399,999	76	107	-29.0	593	517	14.7	350,000-399,999	27	26	3.8	489	435	12.4
400,000-449,999	54	87	-37.9	407	345	18.0	400,000-449,999	16	12	33.3	333	284	17.3
450,000-499,999	57	67	-14.9	323	290	11.4	450,000-499,999	11	5	120.0	262	222	18.0
500,000-599,999	74	102	-27.5	377	327	15.3	500,000-599,999	24	9	166.7	283	250	13.2
600,000-699,999	61	64	-4.7	235	195	20.5	600,000-699,999	17	2	750.0	177	147	20.4
700,000-799,999	38	44	-13.6	127	122	4.1	700,000-799,999	2	3	-33.3	86	80	7.5
800,000-899,999	36	41	-12.2	116	89	30.3	800,000-899,999	1	1	0.0	77	55	40.0
900,000-999,999	17	21	-19.0	49	46	6.5	900,000-999,999	0	0	0.0	28	26	7.7
1,000,000+	45	55	-18.2	118	100	18.0	1,000,000+	4	4	0.0	62	60	3.3
Totals	898	1298	-30.8	6271	6323	-0.8	Totals	255	224	13.8	5062	5111	-1.0